



CANNON BUILDING
861 SILVER LAKE BLVD., SUITE 203
DOVER, DELAWARE 19904-2467

STATE OF DELAWARE
DEPARTMENT OF STATE

DIVISION OF PROFESSIONAL REGULATION

TELEPHONE: (302) 744-4500
FAX: (302) 739-2711
WEBSITE: WWW.DPR.DELAWARE.GOV

PUBLIC MEETING NOTICE: REAL ESTATE EDUCATION COMMITTEE

MEETING DATE AND TIME: Thursday September 4, 2008 at 9:30 a.m.

PLACE: Division of Professional Regulation
861 Silver Lake Boulevard, Cannon Building
Second Floor Conference Room A
Dover, Delaware

AMENDED AGENDA

(Amended items are noted by an asterisk)

- 1.0 Call to Order
- 2.0 Review and Approval of Minutes
 - 2.1 Meeting Minutes – August 7, 2008
- 3.0 Unfinished Business
 - 3.1 Continuing Education Audits
- 4.0 New Business
 - 4.1 Review of Letters of Intent and Course Evaluations
 - 4.2 Review of Course Provider Applications
 - 4.2.1 Course Provider: Frederick Academy of Real Estate
 - 4.2.1.1 Course Title: FHA Financing
Credit Hours: 3
 - 4.2.1.2 Course Title: 99 Hour Delaware Pre-Licensing Course
Credit Hours: 99
 - 4.2.1.3 Course Title: Deferred Exchanges and Capital Gains Tax
Credit Hours: 3
 - 4.2.1.4 Course Title: Procuring Cause
Credit Hours: 3
 - 4.2.1.5 Course Title: What's Material
Credit Hours: 3
 - 4.2.1.6 Course Title: Tax Free Exchanges
Credit Hours: 3

- 4.2.1.7 Course Title: ADA & Fair Housing
Credit Hours: 3
- 4.2.1.8 Course Title: Ethics in Real Estate
Credit Hours: 3
- 4.2.2 Course Provider: Delaware School of Real Estate
 - 4.2.2.1 Course Title: Real Estate Disclosures
Credit Hours: 3
 - 4.2.2.2 Course Title: Short Sales & Foreclosures
Credit Hours: 3
 - 4.2.2.3 Course Title: Quirks in Real Estate
Credit Hours: 3
- 4.2.3 Course Provider: Sussex County Association of Realtors
 - 4.2.3.1 Course Title: Broker of Record Course
Credit Hours: 3
 - 4.2.3.2 Course Title: Staging - A Marketing Tool
Credit Hours: 3
 - 4.2.3.3 Course Title: Intro to Commercial Real Estate
Credit Hours: 3
 - *4.2.3.4 Course Title: Real Estate – What is Your Niche?
Credit Hours: 3
 - *4.2.3.5 Course Title: The CMA vs. Appraisal
Credit Hours: 3
- *4.2.4 Course Provider: Association of Realtors School
 - 4.2.4.1 Course Title: Seller Representative Specialist (SRS)
Credit Hours: 15

4.3 Review of Instructor Applications

- 4.3.1 Judy Venturini
Continuing Education: Professional Enhancement: Real Estate Staging - A Marketing Tool
- 4.3.2 Bruce Witt
Continuing Education: Professional Enhancement: Home From Work
- 4.3.3 Carl Weiner
Continuing Education: Professional Enhancement: Planned Community and Condominium Association Law
- 4.3.4 Ed Hatch
Continuing Education: Professional Enhancement: Professional Enhancement: New Negotiating Edge: 5 Step Behavioral Model
- 4.3.5 Trish Kauker
Continuing Education: Professional Enhancement: Reverse Mortgage Financing
- *4.3.6 William Lucks
Continuing Education: Federal, State or Local Legislative Issues/Real Estate Ethics or Professional Standards/Agency Relationships and Responsibilities/Broker Core Course
Pre-Licensing: Orientation/Real Estate Sales
Broker's Course: Brokerage (Sales Management)/Legal and Governmental Aspects of Real Estate/Ethics

4.4 Review Student Requests for Approval of Educational Activity

5.0 Correspondence

5.1 Review Letter from First Horizon Home Loans

5.2 Review Email and Course Brochure from Lorman Education Services

*5.3 Review Email from Sussex County Assoc. of Realtors Regarding Terrence Burke

6.0 Other Business before the Committee (for discussion only)

7.0 Public Comment

8.0 Next Meeting – October 2, 2008

9.0 Adjournment

Please Take Note: To assure consideration of an application at a meeting, the Board office must receive all of these items no later than 4:30 p.m. ten full working days before the meeting date:

- Completed, signed and notarized application form,
- Fee payment, and
- All required documentation.

A final amended agenda will be published to reflect any items received after the original agenda is posted.

Unforeseen circumstances may result in a meeting being cancelled due to a lack of quorum.

Pursuant to 29 Delaware Code, Section 10004(e)(2), the Board shall pre-announce or pre-publish all Executive Sessions; however, such agenda shall be subject to change to include additional items including Executive Sessions which arise at the time of the body's meeting.

MEMBERS: PLEASE CALL THE BOARD OFFICE AT 302-744-4500 OR EMAIL customerservice.dpr@state.de.us IMMEDIATELY IF YOU CANNOT ATTEND THE MEETING. THANK YOU.